



BUSINESS HEALTH AND THE AFFORDABLE CARE ACT

CLIENT CHALLENGES

Spero Solutions has been partnering with this national provider of healthcare analytics since early 2012.

Primarily, our partner's business involves helping Fortune 500 healthcare systems and Fortune 100 insurance providers gain greater understanding of health risks related to compliance with the U.S. Department of Health & Human Services.

Because these large organizations are scrambling to remain compliant with the Affordable Care Act, our partner has been experiencing – and continues to experience – a massive increase in service requests.

This has created the need for growth across every phase of our partner's I.T. organization, specifically the Applications Development, I.T. Infrastructure and Business Intelligence teams.

SPERO SOLUTIONS

Although our client has worked with the world's largest I.T. staffing company, Spero was given this assignment because we know healthcare and can support all the required competencies, a breadth of knowledge and experience our partner deemed critical to their ability to meet their customers' increasing demands.

To ensure success with both this and future assignments, we developed a series of customized best practices to help with the effective identification of niche I.T. talent.

SPERO RESULTS

As a direct result of the quality consultants initially placed by Spero, the client was able to quickly grow its I.T. group and fill all open positions, including SQL Database Administrator, Network Engineer, ETL Developer, .Net Software Engineer, Software QA and Business Analyst.

Soon after our initial engagement, we placed over 20 additional I.T. resources to complete all current organizational growth needs. During this process, our relationship with our partner had also grown, resulting in them choosing Spero Solutions as their primary partner for all I.T. hiring needs moving forward.

